



DECKER & CO
EMERGING MARKETS SPECIALIST

Decker & Co Adds 10 to its Capital Markets Team in Asia; Hires Cecilia Lee in U.S.

SAN FRANCISCO, CA—July 6, 2015 – Foreign investor interest in Southeast Asia economies has led Decker & Co, an institutional equities broker with offices in Asia and the U.S., to expand its Asia office by approximately 10 people and hire industry veteran Cecilia Lee as managing director at its New York office.

“We’re listening to our global client base,” said Mark Decker, founder and CEO, who divides his time between Bangkok and the firm’s headquarters in Menlo Park, CA. “Our investment in Asia-based personnel reflects the interest of global investors focused on ASEAN and Frontier Asia, and we are excited to add Cecilia Lee in our New York office to continue to strengthen our outreach to frontier and emerging markets investors in the U.S.”

Together with its local partners in each country it serves, Decker & Co has achieved number-one market share in Asian Frontier markets. Decker said, “With this additional growth, we are positioned to stay attuned to all developments in the CLMV—Cambodia, Laos, Myanmar, Vietnam region—and the Greater Mekong sub-Region as a whole. While China and India will continue to grow in stature, we believe these other regions will likewise benefit and offer an abundant set of under-covered companies that are of particular interest to our institutional investor clients.”

Cecilia Lee, who will lead business development for the U.S., is an expert in Asian equities who has lived and worked in Asia since the late 1990s. As managing director at Decker & Co’s New York office, she will provide U.S. investors with unique knowledge and insight into the region.

Decker & Co’s expansion in Asia is focused on developing young professionals as the firm seeks to create the next generation of sales and trading leaders in the region. Decker has added five professionals to its Asia staff in recent months and is conducting final interviews for an addition of five more in July.

Mark Decker said, “Ten or fifteen years ago, the large global investment banks sponsored substantial training, but those banks have scaled way back. As Decker & Co continues to grow and be a leader in the region, we’re committed to helping foster the human capital that’s essential for thriving markets that serve both local and foreign participants.”

ABOUT DECKER & CO

Institutional broker Decker & Co provides foreign investors unparalleled access to companies in Southeast Asia and the Asian Frontier, including countries in the Greater Mekong sub-region. The firm’s principals have been among the leading experts in Asian markets since the 1990s. Partnerships with domestic brokerages in each country provide additional expertise and

unrivaled access to local management teams. Decker & Co is based in Menlo Park, Calif. and has offices in New York and Asia. Its clearing partner is Broadcort, a division of Bank of America Merrill Lynch. Learn more at www.deckerco.com.

SAFE HARBOR

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Source: Decker & Co

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