



DECKER & CO
EMERGING MARKETS SPECIALIST

Decker & Co. Expands into China and Japan, Adds Christine Peng, Keiko Sebata and Henry Jung

San Francisco, CA, April 20, 2017 – Asia-focused institutional equities broker Decker & Co. has expanded coverage to China and Japan. The firm launched in 2013 with a focus on ASEAN markets and has added additional coverage over time, including Taiwan and Frontier Asia.

“This milestone is our most significant yet,” said Mark Decker, founder and CEO. “Demand for on-the-ground access to high-quality, lesser-known corporates—especially mid-sized—has driven each stage of our growth. That’s the approach we’re now bringing to China and Japan.”

The expansion is highlighted by three significant new hires—all based from the firm’s Asian office—and a promotion:

- Christine Peng has joined as Chinese Specialist. Peng was formerly head of China Corporate Access and executive director at UBS Investment Bank.
- Keiko Sebata has joined as Japan Specialist and will handle both public and private transactions. Sebata has 27 years’ experience as a Japan Specialist.
- Henry Jung, formerly a managing director at Nomura, has joined Decker & Co.’s Asia trading desk.
- Joy Nicharot, formerly Head of Asian Sales for Decker & Co., has been promoted to Global Head of Sales.

“Our clients will benefit from day one from the tremendous depth of experience represented by the additions of Christine Peng, Keiko Sebata, and Henry Jung. They are among the most talented professionals in the region. Christine and Keiko are outstanding corporate access professionals. And on the trading side, Henry Jung’s experience at Nomura, Goldman Sachs, UBS, and other institutions puts him in a rare class of intensely experienced professionals.”

Regarding Nicharot’s promotion, Decker said, “I have worked with Joy for 12 years now. There is no one more qualified to lead the next phase of our growth.”

Last year, Decker & Co.’s team met with over 300 companies, of which 75% are covered by four or fewer brokerages. In addition to facilitating public security access and trading, Decker has brought private transactions to market in partnership with its local partners.

ABOUT DECKER & CO

Decker & Co. is the leading Asia specialist brokerage based in the U.S. and will soon be the only boutique brokerage covering all of Asia. Its principals have been among the leading experts in Asian markets since the 1990s. The firm’s clearing partner is Convergenx Execution Solutions. Learn more at www.deckerco.com.

SAFE HARBOR

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Source: Decker & Co.

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