



## **Decker & Co Establishes Strategic Partnership with Mideast Investment Bank Arqaam Capital**

SAN FRANCISCO—September 15, 2015 – Decker & Co, the leading US-based equities broker for ASEAN and Frontier Asia, announced today a strategic partnership with Arqaam Capital (“Arqaam”), the specialist emerging and frontier markets investment bank,

Decker & Co serves institutional investors, including many of the leading emerging and frontier markets mutual fund managers, from its offices in the US and Asia. The partnership is designed to combine the strengths of the two platforms and will work towards providing US-based investors with thought-provoking and value added research, along with seamless execution across the Middle East and African equity markets.

“Our clients continue to look for more opportunities in frontier economies,” said Mark Decker, founder and CEO of Decker & Co. “We are pleased to offer them the finest and most penetrative research and corporate access available in the Middle East and Africa through this new partnership with Arqaam.”

Riad Meliti, Chief Executive Officer of Arqaam Capital, said, “Arqaam’s unrivaled ability to execute across key capital markets in the Middle East and Africa coupled with Decker’s strong relationships with North American institutional investors make this partnership a natural fit. I am looking forward to our two firms working closely together as we connect even more global investors with this dynamic and rapidly growing region.”

Arqaam Capital is one of the top institutional full-service brokers in the MENA region via seats in key Middle Eastern and African exchanges supported by a strong global network of local executing brokers. Arqaam now covers 260 listed companies in the Middle East and Africa region across 26 countries and a wide range of sectors, including the largest global coverage of MENA equities representing over 60% of GCC market capitalization.

The announcement of the new partnership coincides with Arqaam’s hosting of the second annual Gulf Cooperation Council (GCC) and Africa Investors Conference, September 14-15 in Abu Dhabi. Decker & Co is pleased to participate in the conference, which brings together some 70 GCC and African listed companies and over 100 investors.

### **ABOUT DECKER & CO**

Decker & Co. is the USA’s leading Asian Emerging and Frontier specialist broker. The firm partners with leading local brokers across 13 emerging and frontier Asian markets to provide US institutional investors unparalleled access to the best local research and listed corporates. The

firm's principals have been among the leading experts in Asian markets since the 1990s. Decker & Co's experienced salespeople have long-standing relationship with US-based investment managers and are committed to providing exceptionally high service and value-added perspectives on Asia through its unique partnership approach. The firm's clearing partner is Broadcort, a division of Bank of America Merrill Lynch. Learn more at [www.deckerco.com](http://www.deckerco.com).

#### **ABOUT ARQAAM CAPITAL**

Arqaam Capital is a specialist emerging markets investment bank, bringing regional and international product offerings to the emerging markets. Arqaam Capital combines international best practice with expertise in the markets in which we operate. Our primary role is to provide financial intermediation and create investment opportunities for emerging markets investors looking to invest in their own markets and abroad, as well as international investors seeking opportunities in target emerging markets. Arqaam Capital is operating out of three hubs namely, DIFC, Cairo and Johannesburg. Arqaam Capital has ten business lines - Corporate Finance, Asset Management, Cash Equity, Credit Trading, Equity Derivatives, Capital Markets Advisory, Infrastructure, Principal Finance, Treasury and Custody. In addition, Arqaam provides in-depth research on listed Middle East and Africa (MEA) companies across 26 countries and a wide-range of sectors, including the largest global coverage of MENA equities.

[www.arqaamcapital.com](http://www.arqaamcapital.com)

#### **SAFE HARBOR**

The information in this release may be based on management forecasts and reflects prevailing conditions and our views as of this date, all of which are accordingly subject to change. Past performance is not an indication of future performance.

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*Source: Decker & Co*

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