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CEO of Bank CIMB Niaga (BNGA IJ), Indonesia's Second-Largest Private Bank, Visits U.S. to Meet Global Investors

First U.S. non-deal roadshow; hosted in the U.S. by Decker & Co.

San Francisco, CA, August 29, 2018 – The CEO of Indonesian private banking leader Bank CIMB Niaga (BNGA IJ), Mr. Tigor M. Siahaan, was in the U.S. this week for his first U.S. non-deal roadshow. Siahaan met with portfolio managers and analysts at global investment firms. He was hosted by institutional equities broker Decker & Co., which has offices in the U.S. and Asia.

Bank CIMB Niaga is Indonesia's second-largest private bank. Under Siahaan's leadership, the bank has divested its microfinance segment and enhanced the bank's focus on Indonesia's youthful population by developing an extensive digital ecosystem, including through collaborations with startup companies such as Go-Jek and BukaLapak.

"I've met Tigor on my last two trips to Indonesia and firmly believe he is the most dynamic banking leader in Southeast Asia," said Mark Decker, founder and CEO of Decker & Co. "It's an honor to introduce him in the United States—and it's no surprise that institutional investors are showing strong interest in learning more about his plans for Bank CIMB Niaga."

Bank CIMB Niaga benefits from a low cost of funding relative to peers, which has helped it achieve a healthy net interest margin despite a lower yield due to strong corporate loan growth. Loan growth is expected to exceed 5% this year. The bank is entering infrastructure projects to sustain growth.

ABOUT DECKER & CO

Decker & Co. is the only U.S.-based specialist brokerage covering all of Asia. Headquartered in San Francisco, CA and with offices in New York and Asia, Decker & Co. provides institutional investors with unparalleled access to the best local research and listed corporates. Its principals have been among the leading experts in Asian markets since the 1990s. Learn more at www.deckerco.com.

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Source: Decker & Co.

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