



DECKER & CO
EMERGING MARKETS SPECIALIST

CEO of Humanica (HUMAN TB) Visits U.S. to Meet Global Investors

First U.S. non-deal roadshow for recently listed company; hosted in the U.S. by Decker & Co.

San Francisco, CA, August 23, 2018 – Thailand enterprise software leader Humanica (HUMAN TB) conducted its first-ever non-deal roadshow in the United States this week. CEO Soontorn Dentham met with portfolio managers and analysts at global investment firms across the country, beginning the week in California and ending in New York. He was hosted by institutional equities broker Decker & Co., which has offices in the U.S. and Asia.

Humanica is Thailand's largest human resources outsourcing company, offering both standardized and customized software platforms across multiple industries. The company publicly listed on the Thai stock exchange in December 2017.

"Institutional investors are focused on high-quality companies for their emerging markets allocations, so their strong interest in Humanica was no surprise, given its growth potential and the defensive characteristics of its human-resources and finance contracts," said Mark Decker, founder and CEO of Decker & Co.

Humanica's outsourcing contacts range from one to three years, with a renewal rate of 95%. The vast majority of its revenue is recurring—77% in 2017 and estimated at 82% in 2018 and 83% in 2019. The company serves clients in food, banking, energy, airlines, retail, property and other industries, both domestic and regional. Its flagship software platform is Humatrix.

ABOUT DECKER & CO

Decker & Co. is the only U.S.-based specialist brokerage covering all of Asia. Headquartered in San Francisco, CA and with offices in New York and Asia, Decker & Co. provides institutional investors with unparalleled access to the best local research and listed corporates. Its principals have been among the leading experts in Asian markets since the 1990s. Learn more at www.deckerco.com.

SAFE HARBOR

The information in this release may be based on management forecasts and reflects prevailing conditions and our views as of this date, all of which are accordingly subject to change. Past performance is not an indication of future performance.

###

Source: Decker & Co.

Contact: Ben Bishop, The Lowe Group, +1 (414) 777-1880